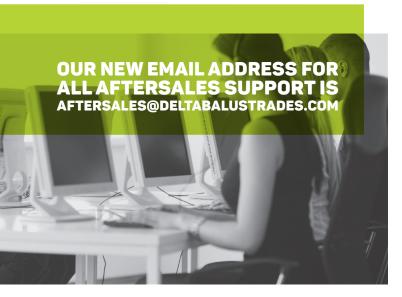


We are pleased to announce that we have now set up a dedicated 'Aftersales Support' at Delta Balustrades. This service is being managed by a dedicated Aftersales Manager, who will be looking after all Aftersales enquiries and providing customer service excellence on completed projects.

## **SERVICE & SUPPORT**

Aftersales is defined as any input required on a project, or with a customer, after the installation has been completed and signed off by our Installations Team. To make this work in the most efficient way, we have set up a new email address – aftersales@deltabalustrades.com.



## **OUR APPROACH**

Any aftersales enquiries received either by email or by phone are entered on our internal system which will prompt a response within the team and will be constantly tracked until the enquiry can be closed out.

We believe that this will help to improve our current customer experience and also utilise our existing resources more efficiently.

The Aftersales Team can also provide advice and quotations for ongoing maintenance to ensure longevity of the project and long-term satisfaction of the building user.

